

# EFERT Result Review - 4QCY23



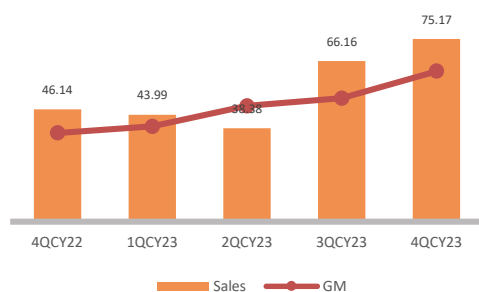
Friday, February 16, 2024

Rupees' millions	4QCY23	4QCY22	YoY	CY23	CY22	YoY
Net Sales	75,174	46,141	62.9% ▲	223,705	157,017	42.5% ▲
Cost of Sales	-46,065	-35,598	29.4% ▲	-151,407	-114,170	32.6% ▲
<b>Gross Profit</b>	<b>29,109</b>	<b>10,543</b>	<b>176.1% ▲</b>	<b>72,297</b>	<b>42,847</b>	<b>68.7% ▲</b>
SG&A Expenses	-6,807	-4,195	62.3% ▲	-17,060	-12,103	41.0% ▲
Other Expenses	-3,852	-867	344.3% ▲	-7,347	-3,886	89.1% ▲
<b>Operating Profit</b>	<b>18,450</b>	<b>5,482</b>	<b>236.6% ▲</b>	<b>47,890</b>	<b>26,858</b>	<b>78.3% ▲</b>
Other Income	1,813	1,021	77.5% ▲	3,714	2,325	59.7% ▲
Finance Cost	-274	-982	72.1% ▼	-1,911	-2,622	27.1% ▼
Profit Before Taxation	19,989	5,521	262.1% ▲	49,693	26,562	87.1% ▲
Taxation	-8,843	888	896.3% ▲	-23,502	-10,558	122.6% ▲
<b>Profit After Taxation</b>	<b>11,147</b>	<b>6,409</b>	<b>73.9% ▲</b>	<b>26,191</b>	<b>16,003</b>	<b>63.7% ▲</b>
<b>Earnings Per Share</b>	<b>8.35</b>	<b>4.80</b>	<b>73.9% ▲</b>	<b>19.61</b>	<b>11.98</b>	<b>63.7% ▲</b>
<b>Dividend</b>	<b>8.00</b>	<b>5.00</b>	<b>60.0% ▲</b>	<b>20.50</b>	<b>13.50</b>	<b>51.9% ▲</b>
<b>Bonus</b>	<b>-</b>	<b>-</b>		<b>-</b>	<b>-</b>	

Closing Period: 19 Mar 2024 - 26 Mar 2024

Gross Margin	38.7%	22.9%	15.9% ▲	32.3%	27.3%	5.0% ▲
SG&A Expenses to Sales	-9.1%	-9.1%	0.0% ▼	-7.6%	-7.7%	0.1% ▼
Other Income to Sales	2.4%	2.2%	0.2% ▲	1.7%	1.5%	0.2% ▲
Ex. Gain / (Loss) to Sales	-9.1%	-9.1%	0.0% ▼	-7.6%	-7.7%	0.1% ▼
Effective Taxation	-44.2%	16.1%	28.2% ▲	-47.3%	-39.8%	7.5% ▲
Net Margin	14.8%	13.9%	0.9% ▲	11.7%	10.2%	1.5% ▲

Sales (Rs'bn) vs Gross Margin



PAT (Rs'bn) vs Net Margin

